

1 Getting Started Orientation

- Go through this FuXion Action Plan with your Sponsor within 24-48 hours. An orientation meeting to guide you through this material and help you get started right is essential. This meeting should take 30 minutes.
- If your sponsor is brand new or unavailable, reach up the sponsorship line for help. You can also check with your sponsorship line for a recording of this orientation meeting. A worksheet is attached.
- Learn the basic business flow: invitation, presentation, follow-up, enrollment.
- Learn the business invitation and the product invitation.
- Set some early short term goals for income and rank.
- Build a quick list of your top 12 business prospects and top 12 customer prospects.

2 Get EF Qualified

- Start inviting your top business prospects. Learn how to make the case for the urgency and value of your first two top positions! You may want to utilize your upline on 3-way calls or in-person for these presentations.
- Enroll your two key business partners. Establish your left side leader and right side leader, which makes you EF Qualified. A graphic on the worksheet explains this.
- Duplicate this process down on both sides.

3 Start Building Your Customer Base

- Get customers from those first candidates that do not enroll from the business offer above.
- Go to close family and friends with the product invitation.
- Have a grand opening event at your home or a local business location. Home meetings are the fastest way to build your customer base, and find new members.
- You may want to also meet with certain customer prospects 1-on-1 or 2-on-1 (with your sponsor). These meetings can be done in person, via the phone, or video conference.

4 Commit To Consistent Daily Action

- Become a product of the product. Find your favorite products and take them daily. Begin developing your FuXion product story.
- Make 1 - 5 invites to look at a FuXion presentation per day. Your time commitment will determine your action level.
- Make at least 1 - 5 new presentations per week.
- When you've exhausted your short list, get to work and make an exhaustive names list. Learn some of the tips on effective list building.

5 Follow-up!

- Follow-up is consistently communicating with your candidate to help them get whatever it is they tell you they want.
- Create a simple follow-up reminder system and utilize it!
- Use a long term "drip-list" system for prospects who say no but may be open in the future for another look.

6 Plug in!

- Leaders attend everything. Conference calls, all major events, Leadership Academies, video broadcasts, etc.
- Get help from your sponsor and learn everything you can about the Fuxion system, the compensation plan, the back office, etc.

7 Build Your Core Team

- Gather weekly with your committed core team (or the team of your sponsorship line) in person and/or via conference bridge, or video conference – coach and support your Core Team to success.
- Recognize achievements and rank advancements.
- Do weekly counseling calls with your upline, then begin to do your own counseling calls with your personal enrollees, go over their weekly numbers: invitations, presentations, actives, rank advancements, etc.

8 Practice Daily Personal Development

- 20 minutes per day.
- Consult your sponsorship line if necessary for a reading and video list. Turn your car into a rolling University!

9 Identify Your Why

- Make a goals list of things you want to do, have, or become.
- Build A Vision To Empower You To Achieve It!
- Write a business and personal vision around your goals and review it daily. Write your vision in the present tense... write it like a movie script of your new life - having attained your goals.
- Add multimedia to your vision in pictures, music clips & videoclips. Record yourself reading your vision and listen to it often. Immerse in your vision daily.

10 Be Here in One Year

- Give your new business the time it needs to succeed!
- Consistent daily effort over an extended period of time is the proven formula for recurring income.

ACTION PLAN WORKSHEET

Date and Time of Orientation: ____ / ____ / ____ at: ____ :



Business Invitation Script

Customer Invitation Script

Rank and Income Goals



Date: _____
 Income: _____
 Rank: _____



Date: _____
 Income: _____
 Rank: _____



Date: _____
 Income: _____
 Rank: _____

Health Goal: _____

Business Prospects

Customer Prospects

ACTION PLAN WORKSHEET

2



= EF Qualified

Ways To Plug In:

**Top 3
Personal
Development
Books**

Why I will be here in one year:
